

JEA
Managing Director/CEO
Jacksonville, Florida

Under the [Florida “Sunshine Law”](#), all applicant information is subject to public record throughout the search and selection process.

JEA
<https://www.jea.com>

Established by the City of Jacksonville in 1895, JEA grew from a department of city government to an independent authority created by the consolidation of city and county governments in 1967 when it became the Jacksonville Electric Authority. In 1997, the water and sewer systems operated by the city since 1880 also became part of JEA’s utility service offerings. JEA now is a municipal utility operating in Jacksonville, Florida (Duval County) and parts of three adjacent counties. The operation is composed of three enterprise funds: Electric Enterprise, Water and Sewer, and District Energy System (DES). Electric Enterprise is comprised of the JEA Electric System, Bulk Power Supply System (Scherer), and St. Johns River Power Park System (SJRPP). Currently, JEA serves over 478,000 electric, 357,000 water, and 279,000 wastewater customers.

The electric system includes 6,920 miles of distribution and 744 miles of transmission. Water has 4,449 miles of distribution, 37 water plants, and 134 wells. Wastewater has 4,027 miles of distribution and 11 treatment plants.

JEA jointly owns two electric generating assets Unit 4, Scherer, a coal-fired, 846-megawatt generating unit operated by Georgia Power Company and co-owned by JEA, and Florida Power & Light Company (FPL). JEA and FPL recently entered into an agreement to cease operating Scherer by December 31, 2022. St. Johns River Power Park System (SJRPP), which was operated by JEA and co-owned by JEA and FPL is in the final phase of decommissioning. When completed, JEA will own the land and look to develop it in the future. JEA owns and operates three natural gas Combustion Turbine generating facilities.

Brandy Branch Generating Station: Brandy Branch was commissioned in 2001 with three 170 MW simple cycle combustion turbines. Its primary fuel is natural gas and its secondary fuel is ultra-low sulfur diesel. Two of these units are tied together by a Heat Recovery Steam Generator (HRSG) combined cycle unit.

Kennedy Generating Station: Kennedy has two General Electric 7FA, 170 MW simple cycle natural gas combustion turbines that can also operate on Ultra Low Sulfur Diesel.

Greenland Energy Center: Greenland also has two General Electric 7FA, 170 MW simple cycle natural gas combustion turbines that can also operate on Ultra Low Sulfur Diesel.

JEA also owns and operates Northside Generating Station, with natural gas, fuel oil, coal, and petroleum coke fueling three large steam units and four small diesel-powered peaking units to produce more than 1300MW of peak electric capacity.

Unit 1 was commissioned in 1966, fueled with oil and natural gas, and repowered in 2000, now fueled with petroleum coke and coal.

Unit 2 was commissioned in 1972, fueled with oil and natural gas, decommissioned in 1984 and repowered in 2000, now fueled with petroleum coke and coal. Four simple cycle combustion turbines were commissioned in 1975 and are fueled with diesel oil.

Unit 3 was commissioned in 1977, fueled with oil and, later, natural gas, and is scheduled to be retired after 2026.

JEA pioneered distributed solar energy, beginning in 1999, by installing solar panels on more than 25 locations across Jacksonville. These included 22 public schools, COJ Fire Rescue, JAX Chamber of Commerce, the Jacksonville Zoo and Jacksonville International Airport.

In 2009, JEA established itself as a leader in universal solar energy by entering into a 30-year purchase power agreement for a 12 MW solar photovoltaic (PV) farm, the largest PV solar installation in Florida at the time. The facility, known as Jacksonville Solar, is owned by PSEG Solar Source, LLC. It consists of 200,000 photovoltaic panels on a JEA-leased 100-acre site and generating approximately 20,000 MWh of electricity per year.

Between 2017 and 2019, JEA expanded its solar portfolio by contracting with seven new solar installations within JEA's service territory for a total of 27 MW of solar generation. These generate approximately 59,000 MWh of electricity per year. JEA also added its first utility-scale battery system at the SunPort Solar Facility, one of the seven installations. The battery system allows JEA to store excess solar power for use when the sun is not shining or as emergency backup.

In 2019, JEA entered into a purchase power agreement with EDF Renewables, Inc. The agreement encompassed a total of 250 MW of solar generations to be constructed at five separate JEA-leased sites located within JEA's service territory. These facilities are expected to commence generation in 2022, providing JEA an additional of 600,000 MWh of electricity per year and making Jacksonville one of the largest solar cities in the U.S.

JEA purchases energy from two landfill gas-to-energy facilities through PPA agreements with Landfill Energy Systems (LES). Each agreement is for 9.6 MWs.

JEA is governed by a 7-member Board of Directors appointed by the Mayor and confirmed by City Council. The current Board was seated in April 2020.

JEA is a member of TEA, a municipal power marketing and risk management joint venture, headquartered in Jacksonville, Florida. TEA currently has eight members, and JEA's ownership interest in TEA is 17.6%. TEA provides wholesale power marketing and resource management services to members and nonmembers. TEA also assists members and nonmembers with natural gas procurement and related gas hedging activities.

JEA has about 2,000 employees of which approximately 1,700 are represented by 5 bargaining units:

- PEA - Professional Employees Union
- AFSCME - American Federation of State, County and Municipal Workers
- JSA - JEA Supervisors Association
- IBEW - International Brotherhood of Electrical Workers
- LIUNA - Laborers International Union of North America

As shown on the attached 2019 Annual Report, JEA generated about \$1.8 billion in annual revenue of which nearly \$1.3 billion is electric, about \$450 million is water and wastewater, and over \$8 million is district energy revenue. JEA has about \$8.2 billion in assets and nearly \$3.7 billion in long-term debt. Capital assets include

nearly \$2.7 billion in electric plant, over \$2.7 billion in water and sewer plant, and \$33 million in chilled water plant.

JEA is not subjected to rate regulation by the Florida Public Service Commission (FPSC). Rate setting is the responsibility of the Board. Base rate changes are implemented after a public rate hearing and Board approval. Fuel rate changes are implemented solely with Board approval.

JEA is a separately governed authority. JEA provides electric, water, and sewer service to the City and surrounding regions. JEA utilizes various services provided by departments of the City including insurance and legal. JEA is billed on a proportionate cost basis with other user departments and agencies. In 2008, the City enacted a 3.0% franchise fee from designated revenues of the Electric and Water and Sewer systems. The ordinance authorizes JEA to pass through these fees to its electric and water and sewer funds. These amounts are included in operating revenues and expenses.

JEA has commitments to purchase natural gas delivered to Jacksonville under a long-term contract with Shell Energy North America L.P. (Shell Energy) that expires in 2021. In October 2019, the JEA Board approved a 10-year extension of the agreement with Shell Energy. Contract terms for the natural gas supply specify minimum annual purchase commitments at market prices. JEA has the option to remarket any excess natural gas purchases. In addition to the gas delivered by Shell Energy, JEA has long-term contracts with Peoples Gas system, Florida Gas Transmission, Southern Natural Gas and SeaCoast Gas Transmission for firm gas transportation to allow the delivery of natural gas through those pipeline systems. There is no purchase commitment of natural gas associated with those transportation contracts.

As a result of an earlier 2008 Board policy establishing a 10% of total energy from nuclear energy goal, JEA entered into a power purchase agreement (as amended, the Additional Vogtle Units PPA) with the Municipal Electric Authority of Georgia (MEAG) for 206 megawatts (MW) of capacity and related energy from MEAG's interest in two additional nuclear generating units (the Additional Vogtle Units or Plant Vogtle Units 3 and 4) under construction at the Alvin W. Vogtle Nuclear Plant in Burke County, Georgia. The owners of the Additional Vogtle Units include Georgia Power Company (Georgia Power), Oglethorpe Power Corporation, MEAG and the City of Dalton, Georgia (collectively, the Vogtle Co-Owners). The energy received under the Additional Vogtle Units PPA is projected to represent approximately 13% of JEA's total energy requirements in the year 2023.

JEA has been rated by agencies as follows:

JEA Bond Ratings			
as of March 31, 2020			
	Fitch	S&P	Moody's
Electric System Senior Revenue Bonds	AA	A+	A2
SJRPP Revenue Bonds	AA	A+	A2
Water and Sewer System Senior Bonds	AA	AA+	A2
Bulk Power Supply System Bonds	AA	A+	A2
District Energy System Bonds	AA	AA	A3

Managing Director/CEO

The Managing Director/CEO reports to the 7-member Board of Directors and is responsible for implementing Board policy, managing day to day operations and business affairs of JEA and proposing new or modified Board policy.

The Managing Director/CEO will be responsible for leading JEA's approximately 2,000 employees through a senior staff, which has recently been replaced with a team of "interim" executives, including two who returned from retirement. Those that retired are anticipated to retire again. The other interims have ascended from within JEA. The new Managing Director/CEO will determine the long-term composition of the senior teams. A copy of most recent Organization Chart is attached.

JEA's financial and operational performance has continued to be exemplary. The fundamentals of JEA remain strong and the Managing Director/CEO will be expected to continue JEA's historical top quartile performance, which should include continuing to improve on JEA's reliable service and rate competitiveness. The Managing Director/CEO is expected to improve support within JEA's workforce, JEA customers, Jacksonville citizens, Jacksonville elected officials, and the Rating Agencies. This will necessitate considerable interaction with those described above along with the day to day management of JEA.

Despite having admirable financial and operations performance, JEA will have challenges facing most utilities related to the integration of renewable resources and the impact of the pandemic. Specific to JEA, continuing to modernize the electric generating fleet, Plant Vogtle, water and wastewater capital expansion and developing new revenue sources will require the Managing Director/CEO's attention.

Economic development is essential to Jacksonville. The new Managing Director/CEO will be expected to lead JEA to have a larger influence in regional economic development.

Requirements

The ideal candidates will have a history of progressive management into executive responsibility of electric and water utilities. Candidates will ideally have experience in electric utility operations, preferably with public power governance, and a working understanding of water supply and rights. Experience managing finance, customer relations, power supply, water operations, a unionized workforce, and other administrative duties is ideal. Executive leadership of a comparably sized combination utility is highly preferred.

Management expertise should include proven personnel development with subordinates advancing into greater responsibilities including successor planning and development.

Candidates should also have a proven track record of exemplary customer service, superb community involvement, successful economic development, and accomplished employee relations.

The Managing Director/CEO must be an ethical, honest, trustworthy, collaborative, visionary, and strategic servant leader with a demonstrated ability to work with a newly appointed Board. The ideal Managing Director/CEO will have considerable experience working with governing bodies, ideally public power governing boards.

Excellent interpersonal and communication skills are essential. Candidates must have professional and executive level oral and written communication talents. He or she must be able to effectively interact with the Board, staff, legislators, administrators, local elected officials, and the media to convey complex technical and industry issues to lay people.

The Board is seeking stability in this key leadership role. Ideally, the next Managing Director/CEO will be able to make a long-term commitment to JEA.

Jacksonville, Florida

<https://www.visitjacksonville.com>

<http://www.city-data.com/city/Jacksonville-Florida.html>

Jacksonville's 2017 population was more than 890,000.

According to city-data.com, 2019 cost of living in Jacksonville was 87.8% of the national average and the median home value is approximately \$235,000.

Compensation

JEA will pay a competitive and market-based salary along with a full complement of fringe benefits, including relocation reimbursement, excellent retirement benefits, and comprehensive medical benefits, which are more completely described on the attached employee benefits documents.

All employees hired after October 1, 2017 participate in and contribute to the City of Jacksonville Retirement System –General Employee Defined Contribution Plan.

Employees vest in the employer contributions to the plan at 25% after two years and 25% per year thereafter until fully vested after five years of service.

JEA maintains a self-funded medical benefits plan (OPEB Plan) that it makes available to its retirees. The medical plan is a single employer, experience rated insurance contract plan that provides medical benefits to employees and eligible retirees and their beneficiaries.

To Apply

Interested candidates should submit a cover letter and resume no later than August 31, 2020 to: igallo@mfpllc.us

Joyce Gallo
Mycoff Fry Partners LLC
igallo@mfpllc.us
www.mfpllc.us
(800) 525 9082

JEA is an Equal Opportunity Employer.