

**MANAGER – PRICING SERVICES
OMAHA PUBLIC POWER DISTRICT
OMAHA, NEBRASKA**

PROFILE

The Manager – Pricing Services (Manager) reports to the Division Manager Business Planning & Analysis and supervises four personnel, including a staff of three analysts. The function resides within the Financial Services Business Unit of OPPD.

RESPONSIBILITIES AND REQUIREMENTS

The Manager is responsible to develop the corporate rate philosophy, rate design and analysis, cost of service studies, transmission tariffs, and marginal and embedded cost studies to support OPPD's corporate goals and objectives. Innovative pricing concepts and designs are developed and analyzed to respond to changing customer preferences and industry trends.

OPPD seeks a Manager capable of leading the utility's efforts to modernize its rate portfolio and address growing demand from the Omaha community to shift the utility's rate philosophies accordingly and in compliance with the OPPD Board of Directors' mission and vision for the organization. The community, executive team, and board seek rate solutions that benefit all parties and maintain the utility's financial stability, but also motivate positive customer behavior and support broader efforts in energy efficiency, conservation, and distributed generation.

As the Manager will be expected to initially co-lead both internal and external stakeholder engagement activity regarding rates, which is a strategic initiative for the organization, candidates with a combination of exemplary analytic and interpersonal skills are ideal for the role. It is also the desire of utility leadership to address fixed cost recovery within the existing rate structure in an effort to reduce OPPD's variable cost component and mitigate cross subsidies. Development of modern time-of-use rates to support upcoming smart grid initiatives will also be an early challenge for the Manager.

While the City of Omaha houses a relatively small industrial sector, the city is enjoying some load growth from high-tech companies, such as data centers, and steady residential load growth, including during the past economic downturn in the country. Future growth in the high-tech arena will require assistance from a creative Manager with experience developing modern rate formulas in direct coordination with customer representatives at many levels. The Manager will be a team member working consistently with OPPD's economic development department as well.

Responsibilities:

1. Develops rate structures that align with the corporate rate philosophy and ensures electric service rates and charges are fair, reasonable, and nondiscriminatory.
2. Prepares accurate cost of service studies to serve as a basis for the design of electric rate schedules for the various customer classes.
3. Develops transmission tariffs for the District's wholesale and retail customers.
4. Prepares and analyzes marginal cost studies and other cost analyses as required to support corporate projects and assignments.
5. Prepares and communicates rate study findings, conclusions, and recommendations to all levels of management.

6. Provides leadership and training to assigned staff members to increase their knowledge, accountability and ability to contribute to the business unit and District.
7. Interacts with employees throughout the District to increase the understanding of departmental accountabilities in an effort to enhance pricing decisions and promote enterprise-wide decision making.

Requirements

- Bachelor's degree in economics, finance, accounting, engineering or other business related area. Incumbent must periodically update his/her knowledge through formal training to assure current knowledge of relevant practices.
- Master's degree in economics, business administration, finance, accounting, engineering, or related field is required, (MBA preferred).
- Five years of work related experience, supervisory experience preferred.
- Excellent oral and written communication skills.
- Broad knowledge of the electric utility industry, including accounting practices and OPPD operations.
- Experience in utility rate design, cost of service analysis, financial analysis, marginal cost studies, model development, computer technology and economic analysis is preferred.
- Experience in research data sampling and analysis, marginal cost studies, model development, computer technology and economic analysis is desired.
- An ability and interest to develop a working knowledge of the engineering concepts associated with the operation of an electrical utility system, including system protection and generation and transmission design and operation.
- Thorough knowledge and demonstrated experience using Excel, Word, PowerPoint, Access, or similar software
- Working knowledge of data management, including database and spreadsheet applications, with the ability to develop and use complex models or specialized computer applications.
- Ability to apply advanced analysis methodologies, interpret and present findings in a clear, concise manner, including the creation and use of tables, charts and graphics to summarize results.
- Proven ability to develop relationships and clearly communicate technical issues with internal and external customers.

OPPD

Founded in 1946, the Omaha Public Power District is the twelfth largest publicly owned electric utility in the United States, employing just over 2,300 and serving more than 356,000 customers in 13 southeast Nebraska counties, within a 5,000 square mile service area through its retail and wholesale operations. OPPD is organized as a political subdivision of the State of Nebraska. Policies and rates are set by an eight-member Board of Directors elected by the people within districts served.

OPPD's generating capacity is just over 3,237 MW with a system peak load of 2,339 MW. The utility's operating revenue for 2013 was \$1.09 billion including \$905.6 million in retail sales and \$118 million off-system sales, with a payment in-lieu of taxes forwarded to the counties within its service territory of \$31.8 million. OPPD's rates rank 16.3% below the national average in cost/kilowatt-hour for commercial customers and 12.6% below the national average for industrial customers. OPPD averaged greater than 99.98% in Average Service Availability Index in 2013 and previous years. The company has won 13 consecutive JD Power awards for customer service in the residential medium-sized category.

OPPD LINKS:

OPPD Web Site: <http://www.oppd.com>

Financial Information: <http://www.oppd.com/about/investors-finance/>

Energy Portfolio: <http://www.oppd.com/about/energy-portfolio/>

News/Media: <http://www.oppd.com/news-resources/>

Annual/Sustainability Reports: <http://www.oppd.com/news-resources/corporate-reports/>

BENEFITS*Retirement*

OPPD's Retirement Plan provides a cash balance defined benefit. Full vesting occurs after 5 years of continuous, full-time service. Employees are eligible on the first day of full-time employment. Contributions to the Plan are made by both OPPD and employees. Under the cash balance provisions, benefits accrue based on a schedule which factors in both age and service. Contributions are a percentage of annual base pay and range from 7% to 16%, depending upon the participant's combined age and service. The cash balance account accrues interest annually at a rate of 6%. Benefits are payable from the plan at separation from service.

Retirees may be eligible to continue medical and life insurance benefits into retirement. "Normal retirement" is at sixty-five years of age. However, exempt employees are eligible for early retirement upon attainment of the Rule of 75. The Rule of 75 provides that an exempt employee whose combined age and service equal 75 and who is at least age 55 and has at least 20 years of service may elect early retirement or after reaching age 62 and 10 years of service with OPPD. OPPD's pension plan is provided in lieu of Social Security contributions by either OPPD or the employee.

457/401(k) Retirement Plans

OPPD offers both 457 and 401(k) deferred compensation plans that allow participants to invest for retirement in a convenient, tax-deferred manner. All full-time employees are eligible to participate immediately in one or both Plans, there are no age or service requirements. There is immediate, 100% vesting in all employer and employee Plan contributions. Employees can make pre-tax contributions up to a 2015 maximum of \$18,000 in each Plan, with those age 50 and older having the option to contribute up to an additional \$6,000 in each Plan. OPPD will make matching contributions up to \$3,500 in one of the plans, by matching the first \$150 deferred each payday at one hundred percent, then matching additional deferrals at \$0.50 for each dollar deferred, up to six percent of base pay. You pay no income tax on your contributions, the company match or any investment return until you withdraw money from the plan(s). Both Plans include provisions for accepting rollovers.

Medical Insurance

OPPD offers a Preferred Provider High Deductible (\$1,500 employee/\$3,000 family) Health Plan with a Health Savings Account/HSA that can be used to set aside pre-tax dollars for medical expenses, including deductible and prescription coverage. OPPD covers 80% of the premium equivalent for this plan and the employee's contributions can be made pre-tax. In addition, OPPD contributes up to \$1,400/year to the HSA, depending upon coverage level.

Other employee benefits include vacation, sick leave, long-term disability, life, dental, vision and voluntary supplemental insurance plans, as well as participation in the company tuition assistance program.

RELOCATION

OPPD offers a relocation package that may include assistance with fees associated with a new home purchase.

Internet Information on Omaha, Nebraska:

<http://www.ci.omaha.ne.us/>

<http://www.visitomaha.com/>

<http://www.omaha.com/>

Wikipedia Information on Omaha: [http://en.wikipedia.org/wiki/Omaha, Nebraska](http://en.wikipedia.org/wiki/Omaha,_Nebraska)

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